

ILLINOIS SBDC PERFORMANCE (10-1 to 9-30)	Actuals FFY 2011	Actuals FFY 2010	Goals CY10	Goals CY2009
Business Start-up Milestones	24	29		
New Businesses Created (based on Date Estab.)	26	22	400	400
Jobs Created	135	452		
Jobs Retained	99	175		
Change in Sales	\$740,186	\$399,952		
SBA Loan, Number of	5	4		
SBA Loans, Dollar Amount	\$1,091,000	\$584,000		
Non-SBA Loans, Number of	23	32		
Non-SBA Loans, Dollar Amount	\$1,146,500	\$7,451,316		
Total Loans, Number of	28	36		
Total Loans, Dollar Amount	\$2,237,500	\$8,035,316		
Equity Capital, Number of	47	43		
Equity Capital, Dollar Amount	\$2,307,100	\$1,600,270		
Capital Infusion	\$4,544,600	\$9,635,586	\$175M	\$150 M
Total Clients Counseled	1,459	1,478		
Number of New Clients Counseled	582	586		
Total Client Hours	4,390	4,202		
New Client Hours	1,474	1,465		
Extended Engagement Clients (since 10-1-05)	541	468	2,800	2250
Long Term Clients (since 10-1-10) or (10-1-09)	201	153	2,400	2975
Total Training Events	114	117		
Total Training Events Sessions	157	148		
Training Attendees	1,660	1,542		